DEAR TRADE SHOW EXHIBITOR:
Welcome to the 2020 Annual Architects Trade Show hosted by the American Institute of Architects local sections: Architects League of Northern New Jersey & AIA Newark and Suburban Architects. The event will once again be held at the Marriott at Glenpointe in Teaneck, NJ on Thursday, April 23, 2020. Our Sections encompass the entire northern half of New Jersey with a combined membership of over 1,000 Architects, Associates and Allied Members.

EXHIBITION SPACE LAYOUT
The exhibition space will accommodate both 8’ x 8’ booths & 8’ x 10’ booths. Please refer to the attached Registration Form and Information Sheet.
(See the Exhibition Floor Plan)
Note: * The booths will be divided with pipe and drape 8 ft. at rear & 3 ft. at sides & sign * All booths must not exceed sizes noted above - No Exceptions! * We are reserving space for multiple booths at the ends of each aisle. *

**New** KEYNOTE LUNCHEON (Sponsorships Available)

EDUCATIONAL SEMINARS
Theme:  2020-A Vision for the New Decade
We are again offering continuing education seminars to our membership prior to the show. If you are interested in hosting an AIA approved seminar, which offers AIA CEU’s and LEED CU’s for your seminar topic, please complete the enclosed Seminar Provider Form and return it with the Registration Form and Fee.

REGISTRATION
To reserve your booth at the Architects Trade Show-2020, please carefully read the attached Information Sheet and Registration Form, which outlines the exhibition rules and rates. Complete the Registration Form and mail it along with your full payment to the address listed therein. Booths will be assigned based on date of receipt of full payment and past participation in our trade shows. Please keep in mind that last year’s event was sold-out and early registration is recommended.

Forms are available online @ www.aians.org/tradeshow.

NOTE: Registration Form AND Payment must be received prior to booth assignment.

Should you need additional information please contact the above Chairpersons.

We look forward to your participation at the Architects Trade Show - 2020!!!

Very truly yours,

Fay W. Logan, AIA, Co-Chairperson
Architects League of Northern New Jersey
(Tel) 201-741-5210
(email) faylogan.aia@gmail.com

Jim Ramentol, AIA, Co-Chairperson
AIA Newark and Suburban
(Tel) 908-216-7151
(Email) j.ramentol@graarchitects.com
31st AIA ANNUAL ARCHITECTS TRADE SHOW 2020
INFORMATION SHEET
Sponsored by the AIA Sections: Architects League of Northern New Jersey & AIA Newark and Suburban Architects

General
Please review this form carefully and complete all information requested on the attached Registration Form. This year’s trade show is to be held on Thursday, April 23, 2020 at the Marriott at Glenpointe in Teaneck, New Jersey. For any special delivery arrangements such as oversized displays, etc. you MUST contact the hotel directly and ask for Jennie O’Daniels – Senior Catering Manager. Tel - 201-928-2016, or email: jennie.odaniels@whitelodging.com

Show Hours
• Set-up is from 12:00 PM thru 4:00 PM. Exhibition begins at 4:00 PM and ends at 8:00 PM.
• Seminars will run from 12:30 pm thru 4:30 pm Note: NEW SEMINAR TIMES
• Door prizes will be announced throughout exhibit hours every 30 minutes starting at 6:30 PM. NOTE: Door Prizes are drawn from Exhibitor Booth AIA Member Business Card collections.
• All materials must be removed from exhibit area by 10:30 PM.

Booth Information
• Booth reservations shall be on a “first come, first serve” basis upon payment, No Exceptions!
• Booth Assignments will occur shortly before the show date. We always try to accommodate your requested booth #. We only guarantee placement of reserved sponsor locations in the order they are received.
• Booths Sizes: 8 ft. x 8 ft. and 8 ft. x 10 ft.
  Include: (1) 6ft. x 2ft. draped table, (2) chairs, pipe & drape (8’ back & 3 sides), booth signage
  NOTE: Displays shall not intrude on adjacent booths nor shall interfere with aisle traffic.
• Exhibit hall has a continuous 12 ft. high ceiling; loading area has 7 ft. high doors.
• Signage Exhibitors to provide company signage, extension cords, tape, etc. as needed.
• Electrical power is NOT provided with booth fee but is available upon request at an additional cost of $80.00 for one duplex receptacle provided by the hotel. (see Registration Form)

*Booth Rates
• 8’ x 8’ booth $1,000.00 - (**Add $200/ booth after March 31, 2020)
• 8’x10’ booth $1,100.00 - (**Add $200/ booth after March 31, 2020)

Sponsorships
• Grand Prizes - $1,000 for Gift Cards - Exclusive Sponsor Benefits: Prominent booth positioning at Show at Entry Door, 8’x10’ Booth, Special Booth Rate $800.00, & Registration Area Signage The sponsorship cost is $1,000.00 and the gift cards will be raffled off and presented at the show.
• “New” KEYNOTE RECEPTION SPONSORSHIPS (NEW Opportunity) Kickoff Luncheon is planned this year at NOON Special Booth Rate & Event Promotion Available - See Registration form) Cost is $750 / Sponsor.
• Beverage Co-Sponsorships – (4) REFRESHMENT STATIONS & RESERVED BOOTH PLACEMENT (adjacent to Beverage or Food Stations). A complimentary beverage ticket will be issued to all AIA members attending. The cost for the co-sponsorship is $350.00 each. Sponsor’s company name will be displayed prominently on signage at each refreshment station.
• Continuing Education Seminar Sponsors- Theme: 2020 Vision for A New Decade
  Fifteen (15) 60-minute seminar slots are available for hosted sponsorship for $450 each. Room capacity from 60 -75 persons. Seminar topic must be presented by an AIA seminar provider and contain Continuing Education Units (CEU’s). Please complete the attached “Seminar Provider Form” and return it with your registration form and the appropriate fee. Note: Form & Fee must be received before the seminar can be scheduled.
• Door Prize Sponsors - Awarded during the exhibition hours to AIA members via business card drawings.

Mailing Labels
• Architects League of Northern New Jersey & Newark and Suburban Architects
  Members mailing labels are available for $95.00/ set Note: Electronic lists are NOT available.

Food & Beverage
• Lunch (1-3:30pm) – (2) Complimentary tickets provided per Booth.
• Light Dinner (5-7:30pm) – (2) Complimentary tickets provided per Booth.
  (Additional Tickets are available for $75 / person.)
• Cash Bars - Tickets will be available at the show.

Contact
Should you need additional information please contact the following Co-Chairpersons:
  • Fay Logan, AIA - Architects League @ 201-741-5210 or faylogan.aia@gmail.com
  • Jim Ramentol, AIA – Newark & Suburban @ 908-216-7151 or j.ramentol@graarchitects.com
31st AIA ANNUAL ARCHITECTS TRADE SHOW
2020 REGISTRATION FORM

Sponsored by the AIA Sections: Architects League of Northern New Jersey & AIA Newark and Suburban Architects

GENERAL INFORMATION
This year’s trade show will be held on THURSDAY, APRIL 23, 2020 MARRIOTT at GLENPOINTE in Teaneck, NJ. The exhibition hall will open at 12:00 Noon for set-up. The Trade Show will begin at 4:00 PM and run until 8:00 PM. All materials must be removed from exhibit area by 10:30 PM unless other arrangements are made directly with the hotel. Thank you for supporting our AIA sections.

We recommend that you respond promptly, since we traditionally sell out every year.

**Kindly type or print all information**

Indicate the display materials/services to be exhibited: _______________________________

Do you wish to donate a door prize? Item: __________________________ (circle one) Yes / No

Booth number preference (see Info. Sheet): 1st Choice____ 2nd Choice____ 3rd Choice____

Company Name: ________________________________________________________________

Street Address: ________________________________________________________________

City: __________________________ State: ________ Zip: __________________

Contact: __________________________ Tel: __________________ Fax: __________________

Email address: ________________________________________________________________

Authorized By: ________________________________________________________________

(Please refer to attached Information Sheet for details of items below)

<table>
<thead>
<tr>
<th>Exhibit Cost Summary</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>ALL Single Booth - 8’ x 8’ - $1,000.</td>
<td>$1,000.00</td>
</tr>
<tr>
<td>ALL Single Booth - 8’ x 10’ - $1,100.</td>
<td>$1,100.00</td>
</tr>
<tr>
<td>Additional Dinner Tickets $75. ea. (beyond 2 provided)</td>
<td>#__ x 75.00</td>
</tr>
<tr>
<td>Electrical Service charge (from hotel): (1) duplex receptacle</td>
<td>$80.00</td>
</tr>
<tr>
<td><strong>NEW</strong></td>
<td></td>
</tr>
<tr>
<td><strong>Keynote Reception Sponsorships</strong> (Booth rate-$800/$900 Promotion) (ea,)</td>
<td>$750.00</td>
</tr>
<tr>
<td>Grand Prize Sponsorship - Exclusive Single Sponsor—Booth 101; Cost $900.</td>
<td>$1,000.00</td>
</tr>
<tr>
<td>Seminar Sponsorship - includes: Podium, Table &amp; Projection Screen</td>
<td>$450.00</td>
</tr>
<tr>
<td>Beverage Co-Sponsorships includes: Name recognition, Comp Drink Tix</td>
<td>$350.00</td>
</tr>
<tr>
<td>Printed Mailing Labels:</td>
<td>$95.00</td>
</tr>
<tr>
<td>PayPal Service Charge (3% of Total fees)</td>
<td>$________</td>
</tr>
</tbody>
</table>

**TOTAL EXHIBIT FEE AMOUNT ENCLOSED** $________

Method of Payment
Company or Personal Checks OR PayPAL (Note: a 3% service charge will be added to invoice)

Check payable to: “Architects League of Northern New Jersey”

Mail Payment To
Jim Ramentol, AIA - Co-Chair - Architects Trade Show
82 Beech Avenue, Berkeley Heights, NJ 07922

Do not write in space below, for AIA use only.

Date received: mo. /day /2020 Assigned booth number(s):________________________
31st ANNUAL AIA ARCHITECTS TRADE SHOW - 2020
SEMINAR PROVIDER FORM

Sponsored by the AIA Sections: Architects League of Northern New Jersey & AIA Newark and Suburban

Company Information
Name: __________________________________________________________
Contact Person: __________________________________________________
Telephone #: ______________________________________________________
Fax #: ____________________________________________________________
E-mail: ____________________________________________________________

Seminar Description
Seminar Title: ___________________________________________________
TRADE SHOW THEME: 2020 – VISION FOR A NEW DECADE
________________________________________________________________
________________________________________________________________
________________________________________________________________
________________________________________________________________
________________________________________________________________
________________________________________________________________
________________________________________________________________

Presenter
(Name/Title/Company):
_______________________________________________
____________________________________

AIA Provider Number: ________________________________ (Required)
Number of AIA Learning Units: ___ Are they HSW units? Yes___, No___
Number of USGBC Learning Units: _______________________ (Optional)

Telephone No. Architects Should Call To Reserve Space: __________
Preferred Time Slot (Cannot be guaranteed): 1:30PM___, 2:40 PM___, 3:50 PM___
***Please note the ONE HOUR time slots have changed this year***

Audiovisual Equipment Provided: Projection Screen, Table & Podium With Microphone ONLY

Note: Digital video projectors NOT provided in the seminar fee. Providers must use their own projection equipment or make arrangements directly with the hotel’s A/V department.

Remarks:
________________________________________________________________
________________________________________________________________
________________________________________________________________